## Message Text

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INFO OCT-01 IO-13 ISO-00 CIAE-00 PM-05 H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02 SS-15 ICA-11 AID-05 EB-08 TRSE-00 STR-07 OMB-01 CEA-01 COME-00 FRB-03 XMB-02 OPIC-03 LAB-04 SIL-01 ACDA-12 AGRE-00 /126 W

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R 191530Z MAY 78

FM AMEMBASSY NICOSIA

TO SECSTATE WASHDC 7786

INFO AMEMBASSY ANKARA

AMEMBASSY ATHENS

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMCONSUL ISTANBUL

AMEMBASSY COPENHAGEN

AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: PGOV, ETRD, EGEN, EALR, CY

SUBJECT: UPDATE TURKISH CYPRIOT ECONOMY

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REF: (A) 77 NICOSIA 2417, (B) NICOSIA A-53, DEC 1977 (C) NICOSIA A-47, NOV 22, 1977 (D) 77 NICOSIA 2709

1. LITTLE HAS CHANGED SINCE OUR LAST REVIEW OF THE TURKISH CYPRIOT ECONOMY (REF. A). THOUGH THE ECONOMY HAS STABILIZED, IT SHOWS FEW SIGNS OF IMPROVEMENT. IT REMAINS PLAGUED BY RAMPANT INFLATION, EXCESSIVE AND INEFFECTUAL BUREAUCRACY

AND THE STIFLING EFFECTS OF ITS HISTORIC ISOLATION AND RETARDATION. WITHOUT POLITICAL SETTLEMENT AND LIFTING OF THE GOC ECONOMIC AND POLITICAL BOYCOTT, THE TURKISH CYPRIOT ECONOMY WILL CONTINUE TO STAGNATE AND DEPENDENCE ON TURKEY WILL GROW.

- 2. EVEN THOUGH TFSC AUTHORITIES ARE NOW RELEASING A CONSIDERABLE AMOUNT OF ECONOMIC DATA, THERE ARE NUMEROUS INCONSISTENCIES BETWEEN FIGURES PUBLISHED BY DIFFERENT MINISTERIES AND THOSE OF THE STATE PLANNING OFFICE (SPO). FOR EXAMPLE, MINISTRY OF FINANCE (MINFIN) ESTIMATES GNP REACHED CYPRUS POUNDS 64.6 MILLION IN 1976 AND GREW BY 22.7 PERCENT IN 1977 TO CP79.3. IT PREDICTS GNP IN 1978 WILL REACH CP82.1 MILLION OR AN INCREASE OF 3.5 PERCENT. USAID "UPDATE ON ECONOMY" OF NOVEMBER 1977, BASED ON INFORMATION SUPPLIED BY TURKISH CYPRIOT STATE PLANNING OFFICE (SPO), PROJECTED CONSIDERABLY LOWER FIGURES, I.E. CP58.5 MILLION FOR 1977 AND CP72.9 IN 1978. PER CAPITAL INCOME FIGURES CAN NOT BE CALCULATED ON BASIS THESE CONFLICTING FIGURES AND ALSO BECAUSE POPULATION ESTIMATES RANGE BETWEEN 120,000 TO OVER 150,000 PERSONS. COMMENT: AS ROUGHT ESTIMATE. EMBASSY BELIEVES PCI TO BE HALF THAT OF THE GREEK CYPRIOTS WHICH WAS ESTIMATED AT \$2059 IN 1977.
- 3. EVEN IF ONE ACCEPTS MINFIN FIGURES, GNP GROWTH FAILED LIMITED OFFICIAL USE

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TO KEEP UP WITH INFLATION WHICH, ACCORDING TO TFSC AUTHORITIES, EXCEEDED 38 PERCENT IN 1976 AND 31 PERCENT IN 1977. TFSC ADMINISTRATION IS COMMITTED TO FIGHTING INFLATION BUT THERE IS LITTLE IT CAN DO. WITHOUT A CENTRAL BANKING FACILITY THERE IS NO CONTROL OVER THE MONEY SUPPLY. FURTHER THERE IS INSUFFICIENT DOMESTIC INDUSTIRAL PRODUCTION TO MEET LOCAL DEMANDS, NO PROPER PRICE-CONTROL MECHANISM, WIDESPREAD SPECULATION BY MERCHANTS, HIGH PUBLIC EXPENDITURE, SHORTAGE OF FOREIGN EXCHANGE AND FINALLY INFLATION AND CURRENCY DEVALUATION IMPORTED FROM TFSC'S MAIN TRADING PARTNER TURKEY.

4. SEVERE LACK OF FOREIGN EXCHANGE IS CONSIDERED BY
TFSC PLANNERS TO "CONSTITUTE ONE OF THE BIGGEST
PROBLEMS FACING THE ECONOMY". IT HAS LED TO THE "IMPORT
WITH WAIVER" SCHEME (BEDELSIZ ITHALAT) WHICH PERMITS
MERCHANTS TO IMPORT GOODS WITH FOREIGN EXCHANGE OBTAINED
FROM NONGOVERNMENTAL SOURCES. BECAUSE OF HIGHER RATES PAID
ON OPEN MARKET FOR FOREIGN CURRENCY, GOODS IMPORTED BY THIS
METHOD ARE MARKETED AT CONSIDERABLE PREMIUM. MINFIN
OFFICIALS ESTIMATE THAT IN 1977 ALMOST 80 PERCENT OF

ALL IMPORTS WERE MADE WITH WIAVER OR CAME FROM TURKEY. THE INFLATIONARY CONSEQUENCES WERE SUBSTANTIAL.

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R 191530Z MAY 78

FM AMEMBASSY NICOSIA

TO SECSTATE WASHDC 7787

INFO AMEMBASSY ANKARA

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5. IN MEMO TO EEC IN NOVEMBER 1977, MINFIN STATED THAT INDUSTRY IS ONLY UTILIZING 25 PERCENT OF CAPACITY AND ACCOUNTS FOR ONLY 11 PERCENT OF GNP. EVEN THOUGH ALMOST 60 PERCENT OF PRIVATE INVESTMENT IN 1977, SOME CP2.1 MILLION WENT LIMITED OFFICIAL USE

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INTO INDUSTRY, ONLY 1 PERCENT OF PUBLIC EXPENDITURE WAS SO EARMARKED. 50 PERCENT OF PUBLIC EXPENDITURE, AMOUNTING TO ALMOST 30 PERCENT OF GNP WENT INTO PUBLIC SERVICES (INCLUDING SOCIAL SECURITY AND OTHER TRANSFER PAYMENTS). CIVIL SERVICE, WHICH INCLUDES TEACHERS, NUMBERED 8428 IN 1977 AND THEIR SALARIES ACCOUNTED FOR 37 PERCENT OF THE ANNUAL BUDGET.

- 6. TOURISM IS ONE SECTOR OF THE ECONOMY WHICH IS GROWING BUT EVEN IT FACES PROBLEMS. HOTEL OCCUPANCY AVERAGES 30 TO 40 PERCENT, BUT IS NEAR CAPACITY DURING SEASONAL INFLUXES. HOWEVER, 95 PERCENT OF TOURISTS ARE FROM TURKEY, THUS THE CONTRIBUTION TO FOREIGN EXCHANGE RESERVES HAS BEEN MINIMAL. IN 1977 THE NUMBER OF FOREIGN VISITORS SHOWED A SURPRISING DECLINE FROM 1975/76. TOURISM FROM TURKEY ITSELF MAY DECLINE DURING 1978 AS RESULT OF RESTRICTIONS GOT HAS PLACED ON THE NUMBER OF TRIPS ITS CITIZENS CAN TAKE ABORAD (INCLUDING TFSC) EACH YEAR AND THE AMOUNT OF MONEY THEY WILL BE ABLE TO SPEND. TFSC AUTHORITIES BLAME LACK OF TOURIST DEVELOPMENT TO GOC INSPIRED EMBARGO ON USE OF ERCAN AIRPORT, AND INEXPERIENCE IN INTERNATIONAL MARKETING.
- 7. TFSC AUTHORITIES RECOGNIZE THAT PROBLEMS IN INDUSTRY AND TOURISM ARE EXACERBATED BY MINIMAL LEVEL OF ENTERPRENEURIAL AND MANAGERIAL SKILLS. EFFORTS ARE BEING MADE AT HOTEL CATERING INSTITUTE IN FAMAGUSTA AND THROUGH MORE BUSINESS STUDIES SHCOLARSHIPS IN UK AND TURKEY TO IMPROVE SITUATION BUT PROGRESS HAS BEEN SLOW.
- 8. THERE ARE NONETHELESS SOME HOPEFUL SIGNS. AGRICULTURE, LIMITED OFFICIAL USE

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WHICH ACCOUNTS FOR ALMOST 80 PERCENT OF GNP, CONTINUES
TO EXPAND. EXPORTS OF CITRUS, PRIMARILY TO THE UK,
HAVE INCREASED 28 PERCENT DURING THE 1977/78 SALES
SEASON AS OPPOSED TO SAME PERIOD OF 1976/77. FOREIGN
EXHANGE EARNINGS FROM CITRUS IN 1977/78 SHOULD
REACH CP7 MILLION. ALSO LOCAL PRODUCTION OF LIVESTOCK,
POULTRY, MEAT AND EGGS NOW SATISFY LOCAL DEMAND. (EXPORT
OF THESE PRODUCTS TO TURKEY OCCASIONALLY RESULTS IN LOCAL
SHORTAGES AND PRESS HAS BEEN HIGHLY CRITICAL OF
ADMINISTRATION'S INEPT MANAGEMENT OF EXPORTS). EXTERNAL
COMMUNICATIONS HAVE IMPROVED AND A MICROWAVE TELECOMMUNICATIONS
LINK WITH EUROPE IS SCHEDULED TO OPEN SOON. IN ADDITION,

THE NUMBER OF FOREIGN SHIPS CALLING IN FAMAGUSTA HAS INCREASED SIGNIFICANTLY. THIS REFLECTS GROWING DIVERSIFICATION OF MARKETS FOR TURKISH CYPRIOT PRODUCE. TURKEY FOR EXAMPLE ACCOUNTED FOR 77 PERCENT OF TFSC IMPORTS IN 1975, BUT THIS SHARE HAS FALLEN TO 40 PERCENT BY 1977. EXPORTS HAVE ALSO SHIFTED AND TURKEY'S SHARE HAS DROPPED FFROM 45 PERCENT IN 1975 TO 28 PERCENT IN 1977. THE NETHERLANDS AND ITALY HAVE JOINED THE UK AS MAJOR CUSTOMERS FOR TURKISH CYPRIOT PRODUCE.

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R 191530Z MAY 78

FM AMEMBASSY NICOSIA

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9. COMMENT. BEGIN LIMITED OFFICIAL USE. THIS LIMITED DIVERSIFICATION SHOULD NOT HOWEVER BE OVERSTATED. TFSC ECONOMY REMAINS WHOLLY DEPENDENT ON TURKEY. GOT PROVIDED FINANCIAL ASSISTANCE AMOUNTING TO APPROXIMATELY 50 PERCENT OF LIMITED OFFICIAL USE

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TFSC BUDGET. THERE ARE MAINLAND ADVISORS IN MOST MINISTRIES (WHOSE AUTHIRITY IN SOME CASES EXCEEDS THAT OF SENIOR TFSC OFFICIALS). IN ADDITION TFSC HAS BEEN FORCED TO ADOPT REGULATIONS RESTRICTING GOOD WHICH ARE IMPORTED FROM OUTSIDE TURKEY.

10. WHAT THEN DOES THE FUTURE HOLD FOR THE TFSC ECONOMY? PROBABLY MORE OF THE SAME, UNLESS THE OREK ADMINISTRATION'S NEW ECONOMIC RE-VITALIZATION PLAN IS MORE SUCCESSFUL THAT THOSE OF HIS PRECECESSORS. THE PROGRAM IS AIMED AT STIMULATING DOMESTIC AND FOREIGN INVESTMENTS IN ORDER TO INCREASE INDUSTRIAL PRODUCTION. IT ALSO PLANS TO DEAL WITH THE MONEY SUPPLY PROBLEM. TFSC OFFICIALS GENERALLY AGREE THAT THIS CAN ONLY BE DONE THROUGH THE CREATION OF SOME FORM OF CENTRAL BANKING AUTHORITY IN ORDER TO CONTROL THE APPLICATION AND USE OF LIMITED AVAILABLE FOREIGN EXCHANGE AS WELL AS AMOUNT OF TURKISH LIRA IN CIRCULATION. A FIRST STEP WAS TAKEN IN THIS DIRECTION WITH THE ANNOUNCEMENT THAT PERMISSION FOR USE OF "IMPORT WITH WAIVER" METHOD WILL NOT BE AS FREELY GRANTED FOR CONSUMER ITEMS.

11. WHILE WE CONSIDER THESE STEPS IN THE RIGHT DIRECTION,
TFSC AUTHORITIES MUST FIND THE POLITICAL WILL TO RESIST
UNAFFORDABLE WAGE DEMANDS WHICH HAVE RESULTED IN A SERIES
OF STRIKES BY THE CIVIL SERVICE, POSTAL WORKERS, AND
STATE PRINTERS AS WELL AS BY WORKERS IN NUMEROUS INDUSTRIES
OVER PAST YEAR. EVEN IF THIS CAN BE DONE, WE DOUBT,
HOWEVER, THAT IT WILL BE POSSIBLE FOR THE TFSC ECONOMY TO
PROGRESS IN A MEANINGFUL FASHION UNTIL SOME FORM OF
POLITICAL ACCOMMODATION WITH THE GREEK CYPRIOTS IS
REACHED. PREFERABLY FOR THE TURKISH CYPRIOTS A SETTLEMENT
WOULD PERMIT ECONOMIC INTERACTION BETWEEN THE TWO COMMUNITIES
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(WHILE PROVIDING PROTECTION FOR TURKISH CYPRIOT BUSINESS), ALLOW DEVELOPMENT AID TO BE CHANNELLED TO THE TURKISH CYPRIOT ECONOMY AND PROVIDE TURKISH CYPRIOTS ACCESS TO INTERNATIONAL MONEY MARKETS.

STONE

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